

Nathan A. Cape, MBA

Education Master of Science, Business Administration, Emphasis in Finance

Colorado State University- Global Campus

Fort Collins, CO

Graduation: 2014

GPA: 3.8/4.0

Bachelor of Science, Business Administration, Emphasis in Marketing

Monfort College of Business

University of Northern Colorado (UNC) Greeley, CO

Graduation: 2008

GPA: 3.5/4.0

Professional Experience

Chief Executive Officer, Minnequa Works Credit Union – Pueblo, CO (2023 – Current)

- In partnership with the Board of Directors, responsible for strategic leadership and growth
- Instill vision, identify and implement innovative products and services
- Actively develop community relationships and credit union movement initiatives
- Responsible for maintaining high service standards and building reputation in the community
- Oversees executive functions in areas to include risk, compliance, lending, operations, IT, projects, marketing, finance, and other critical areas identified to move the Credit Union forward

President of Operations, Minnequa Works Credit Union, Pueblo, CO (2022 - 2023)

- Responsible for the strategic direction and management of the Credit Union
- Oversee finance, operations, risk and technology to support Membership and Staff
- Develop accountability measures and actions in alignment to vendors, team and Board of Directors
- Implement and oversee policies, procedures and processes for the forward progress of credit union
- Proactively reviewed due diligence and approval process for Loan Participations

Vice President Operations, Aventa Credit Union, Pueblo, CO (2019- 2022)

- Responsible for strategic planning and management 30 Associates & over \$200 Million in Assets
- Develop mid-level managers and teams in 3 geographic regions of Colorado
- Oversee Member Service for the Credit Union in person, by phone and electronically
- Implement and oversee policies, procedures and processes for multiple departments

Regional Director of Southern Colorado, Aventa Credit Union, Pueblo, CO (2017 – 2019)

- Responsible for Associate Development and Member Growth for the Region
- Actively develop strategic planning initiatives and implementation
- Implemented high-performing project management skills while communicating effectively across multi-dimensional teams to meet goals for the Credit Union
- Established resourceful problem solving skills and business insight across a large geographical region

Senior Branch Manager, Aventa Credit Union, Pueblo, CO (2014 – 2017)

- Developed, implemented and maintained a cohesive business plan for the Credit Union
- Managed daily activities and teams within 4 branch locations spread across Southern Colorado
- Interpreted, analyzed and produced financial and statistical data to be utilized in strategic management
- Responsible for effectively handling complex and diverse managerial challenges found
- Communicated clearly and efficiently across multiple business lines and groups within the community

Branch Manager, Wells Fargo Bank, N.A, Glendale, CO (2013 – 2014)

- Trained and developed a successful branch team to provide sales and service to a full range of clients
- Created and administered budgets, business development goals and staffing models in business needs
- Continually built a network of internal and external relationships to meet organizational needs
- Responsible for effectively evaluating staff and administering salary and awards
- Promoted and enhanced teamwork and communication with partners and associates at all times

Service Manager, Wells Fargo Bank, N.A, Littleton, CO (2011 – 2013)

- Ensured compliance with audit and operational regulations and guidelines
- Supervised and developed teller team to ensure prompt and efficient transaction processing
- Coached teller and platform teams to meet daily, monthly, and quarterly sales and service goals
- Responsible for effectively evaluating staff and administering salary and awards
- Efficiently maximized resources by scheduling staff according to business needs

Personal Banker, Wells Fargo Bank, N.A, Denver, CO (2009 - 2011)

- Effectively met and exceeded daily solution goals by focusing on high impact activities
- Committed to learning from every experience and stepping out of my comfort zone
- Effectively communicated with partners throughout the community to meet and exceed expectations
- Professionally developed a service and sales driven atmosphere and helped to satisfy unperceived needs
- Efficiently created an environment of trust by acting consistently with all individuals

Executive Team Leader, Target Corporation, Silverthorne, CO (2008 – 2009)

- Responsible for effectively leading 3 replenishment teams in a multi-million dollar business
- Developed effective sales and advertising presentations for multiple teams
- Focused on the Training, Development, and Talent Management of the Logistics Team
- Maximized self-management skills while continuing to positively impact sales and store image
- Coordinated with peer Executives and Team Leaders to develop a proficient sales process
- Analyzed potential store processes to capitalize on product placement and sell-through

Teaching Experience

Adjunct Professor, Colorado State University – Pueblo, CO (2016 – Current)

- Prepared curriculum and lectured for the following courses:
 - FIN 530 – Financial Management (Master's Level Online Course & Traditional)
 - FIN 330 – Principles of Finance (Online Course, Traditional & Extended Studies)
 - FIN 333 – Investment Analysis (Traditional Course & Hybrid)
 - FIN 475 - International Finance (Traditional Course)
 - BUSAD – Intro to Personal Finance (Online Course & Independent Studies)

Adjunct Professor, Pueblo Community College – Pueblo, CO (2022 – Current)

- Prepared curriculum and lectured for the following courses:
 - MAN 2024 - Leadership
 - PSV 2030 – Intro to Civic Leadership

Speaking Engagements & Panels

- **Expanding Rural Access to Financial Services** – GoWest Credit Union Association MAXX (2023)
- **Leadership- Pueblo Latino Chamber of Commerce Business Summit** (2023)
- **Financial Inclusion Summit** – BankOn Colorado (2023)
- **Credit Union Communities Philosophy in Action** – GoWest Credit Union Association (2023)

Professional Certifications

- **Business Lending School** – Centennial Lending (2023)
- **Credit Union Board Training** – CUNA (2023)
- **Series 6 License** – FINRA (2013)
- **Series 63 License- FINRA** (2013)
- **Colorado Life Insurance and Variable Products-** State of Colorado Insurance License (2013)

Non-Profit Organizations, Foundations and Related Experience

Collective Credit Union Impact Advisory Group, GoWest CU Assn.- Co-Chair (2023 – Current)

Colorado Government Affairs Committee, GoWest CU Assn.- Co-Chair (2023 – Current)

United Way of Pueblo County- Board Member (2023 – Current)

Steelworks Center of the West- Board Member (2022 – 2025)

Credit Union National Association (CUNA), CEO Council- Member (2022 – Current)

Pueblo Area Chapter of Credit Unions- Board of Directors, Vice President (2015 - 2025)

Home of Heroes Association- Board of Directors, Board Member (2014 - 2021)

AventaCares Foundation- Board of Directors Treasurer (2015 - 2018)

Leadership Pueblo – Participant (2014 – 2015)

Citizens Advisory Budget Committee- Advisor, Aurora, CO (2012 - 2014)

Congressional Nominations

- **United States Naval Academy-** Congressman Scott McInnis, 3rd Congressional District (2004)
- **United States Military Academy-** Congressman Scott McInnis, 3rd Congressional District (2004)