

# E-Rate Categories 1 & 2 Requests for proposals

FY 2023-24

# E-Rate: Universal Service Program for Schools and Libraries

The FCC's E-Rate program makes telecommunications and information services more affordable for schools and libraries. With funding from the Universal Service Fund E-Rate provides discounts for telecommunications, Internet access, and internal connections to eligible schools and libraries.

Eligible schools and libraries may receive discounts on telecommunications, telecommunications services, and Internet access, as well as internal connections, managed internal broadband services and basic maintenance of internal connections.

Source: <https://www.fcc.gov/consumers/guides/universal-service-program-schools-and-libraries-e-rate>

## RFPs #2-2023 and #3-2023

- Issued January 11, 2023
- Questions were due January 25, 2023
- Proposals were due February 9, 2023
- Awards for the E-rate fiscal year 2023-2024 are expected before July 1, 2023 (usually around May)

# RFP #3-2023 E-Rate Cat 1 Wide Area Network Services

PCCLD issued this RFP for proposals for Wide Area Network services at two library branches—**Pueblo West Library** and **Greenhorn Valley Library**. The District is seeking 1-year pricing.

Bid was received from:

- **SECOM**—La Junta, CO; currently provides these same WAN services for these two PCCLD locations
  - Cost: \$2050 for both sites per month plus \$300 fiber install [Annual cost = **\$24,900**]

**Recommended: SECOM \$24,900**

(Note: Library staff are doing due diligence to confirm the specs on this proposal]

# RFP #2-2023

## E-Rate Cat 2

### Wiring, hardware & licensing

PCCLD issued this RFP for proposals for internal network connections and installation, warranty, and services as described in the Scope of Work in the RFP.

Bids were received from:

- CDW-G
- SimpleWorks
- 24/7 Networks
- Systec 101
- ANM

# Scoring & Recommendation

## Category 2 —Network Connections

		CDW-G		24/7 Networks		Systec 101		ANM	
		Cost	Score	Cost	Score	Cost	Score	Cost	Score
Firewall Licensing	Palo Alto 1-yr license	\$9,832.00	2	\$5,238.00	3	\$1,022.99	4	DID NOT BID FIREWALL	
WAP/WAP Licensing	12 Cisco Meraki MR56 WAPs	\$16,752.00	3	\$19,980.68	2	\$20,721.60	1	\$11,610.48	4
	Licensing	\$2,124.00	2	\$1,785.84	3	included		\$1,743.36	4
UPS	3 APC USP Smart-UPS SRT 1000VA RM 120V NC	\$4,957.95	1	\$4,679.16	3	\$4,420.20	4	\$4,818.99	2
Switches	8 Aruba 6300M 48-port Smart Rate CLS 6 PoE & 4-port SFP56 Switch (JL659A)	\$54,672.00	4	\$68,502.28	3	\$116,031.60	1	\$80,805.92	2
	16 Aruba X372 54VDC 680W 100-240VAC Power Supply (JL086A)	\$5,344.00	3	\$5,146.08	4	\$8,999.20	1	\$7,025.28	2
	8 Aruba 50G SFP56 to SFP56 0.65m DAC Cable (R0M46A)	\$1,176.00	3	\$934.00	4	\$2,513.04	2	\$2,559.52	1
	6 Aruba 10G SFP+ LC LR 10Km SMF Transceivers (J9151E)	\$8,004.00	4	\$11,908.56	1	\$8,318.52	3	\$11,625.06	2
TOTAL		\$102,861.95	22	\$118,174.60	23	\$162,027.15	16	\$120,188.61	17
RANK			2		1		4		3

Recommended: CDW-G \$102,862

(Note: Library staff are doing due diligence to confirm the specs on this proposal]

# Scoring & Recommendation

## Category 2 —Network Connections

CABLING (Separate)							
		SimpleWorks		24/7 Networks		Systec 101	
		Cost	Score	Cost	Score	Cost	Score
Cable Wiring	10 CAT6/6A drops, 300 ft per run, includes face plates, data jacks, & all necessary conduit & post-installation CAT6 network certification and compliance report	\$18,195.00	2	\$4,000.00	4	\$9,894.00	3
	1 48-port CAT6/6A patch panel installed	\$140.03	4	\$800.00	3	\$974.00	2
TOTAL		\$18,335.03	6	\$4,800.00	7	\$10,868.00	5
RANK			5		1		3

Recommended: 24/7 Networks \$4,800

(Note: Library staff are doing due diligence to confirm the specs on this proposal]



Questions or Comments?