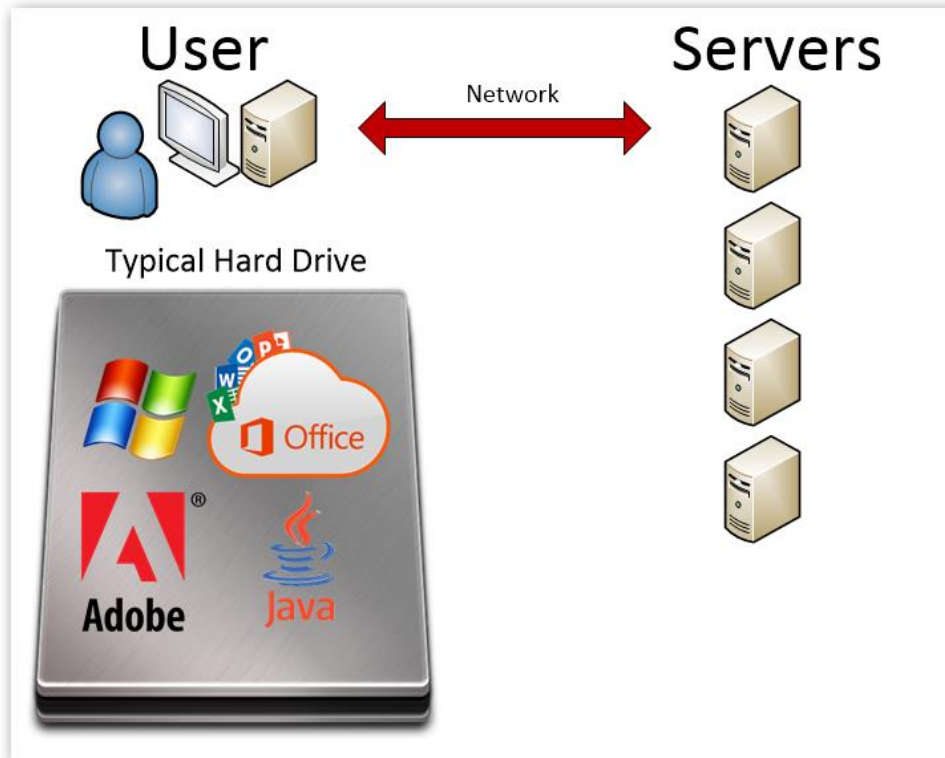




XenDesktop

Annual Plan: Replace Staff PCs

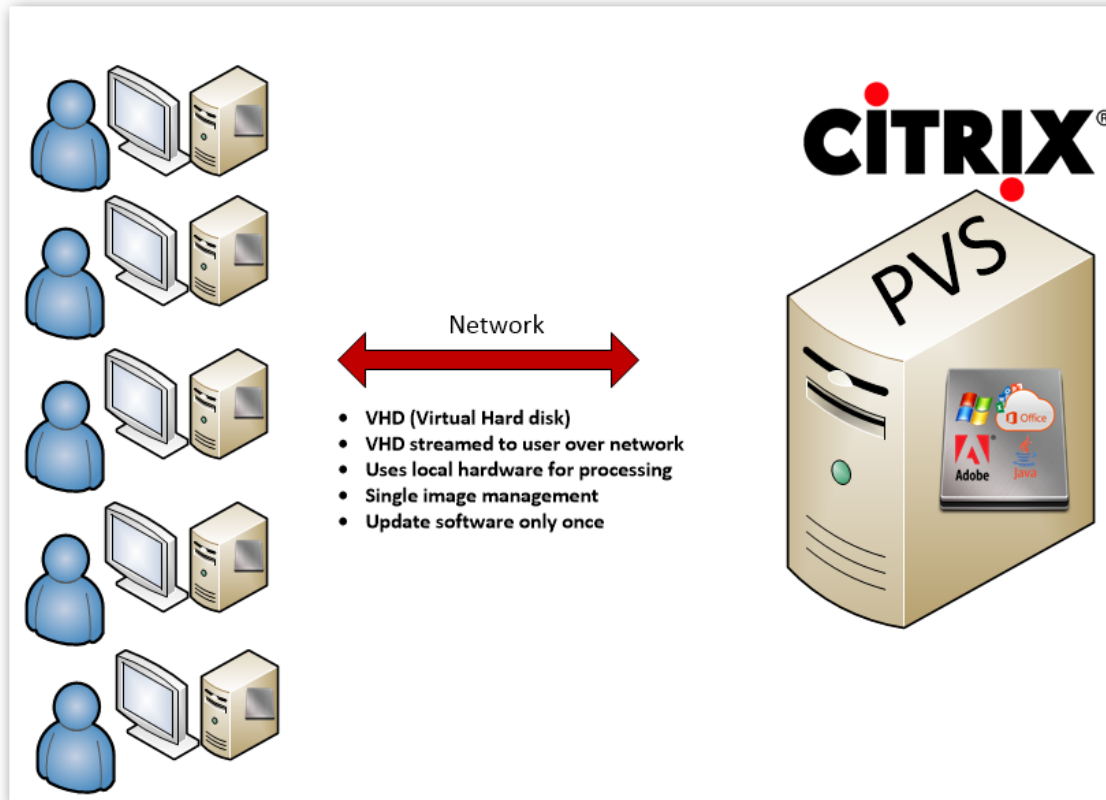
Typical Computer Environment



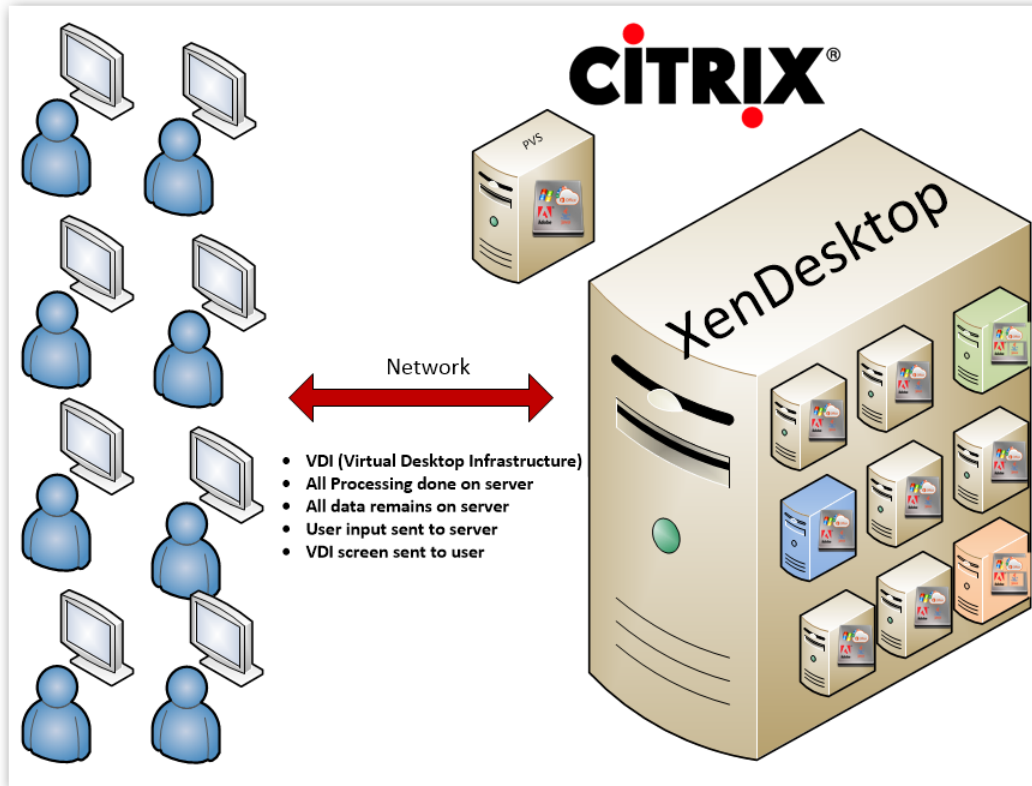
Out of Control Management



PCCLD Current Environment



XenDesktop Environment



XenDesktop Benefits

Lower Cost per User Station

No Longer Hardware Specific

Increased Hardware Replacement Times

Dynamically Assign Processing Components

Improved Data Security

Better Positioned for Future Technologies

RFP for Client PCs

Submitted RFP Oct 22nd

Requested Pricing for 85 Systems

Optional Pricing 3yr Hardware Warranty

Optional Pricing Monitors & Soundbars

RFP Closed Nov 6th

Two Successful Bids

RFP Rating

	Vendors	
	Sanity Solutions	DHE Computer Sys
Met RFP Requirements	Yes	Yes
Hardware Spec	Dell Wyse 3020	Lenovo ThinkCentre M32
Unit Cost	\$233.33	\$282.00
1yr Software / 3yr Hardware	incl.	\$62.50
22" Widescreen Monitor	\$133.33 (23")	\$146.86
VESA Mount	incl.	\$8.46
Soundbar	\$22.22	\$26.70
Per Unit Cost	\$388.88	\$526.52
Overall Cost for 85 Units	\$33,054.80	\$44,754.20

Recommendation

PCCLD enter into agreement with Sanity Solutions for the procurement of 85 Dell Wyse 3020 systems including 23" monitors and sound bars for a cost not to exceed \$33,054.80

