
Recommendation for Request for Proposal of Automated Material Handling System

— Rawlings Renovation Project —

Project Overview

PCCLD solicited proposals from qualified vendors to design, engineer, supply, install, train staff, warranty, and service an AMH for the drive up book drop to be located on the basement level of Rawlings. The AMH allows materials to be checked in when returned and sorted by item type and location. The proposal should include the cost of system with first year warranty included. Years 2-5 of maintenance should also be included in the proposal.

RFP Committee included Nichole Lawless, Circulation Supervisor; James Shook, Principal Architect at HBM Architects; and Jill Kleven, Director of User Services.

Timeline

- RFP issued 5/24/2021
- On site visits and questions due 6/1/2021
- Proposals due 6/14/2021
- Board approval (pending) 6/24/2021
- Contract awarded 6/28/2021
- Projected installation 11/2021

Scoring Rubric

- Cost - 35%
- Features and Functionality - 30%
- Implementation Plan - Project Execution - 15%
- Customer Service & Support - 10%
- Reference Checks -10%

Pricing Proposals

	System + 1st Year	Years 2-5 Maintenance	Total Cost
Bibliotheca	\$143,033	\$41,158	\$184,191
FE Technologies	\$129,953	\$47,964	\$177,917
Lyngsoe Systems	\$172,960	\$53,072	\$226,032
RFID Library Solutions	\$187,520	\$66,000	\$253,520
Tech Logic	\$116,450	\$56,793	\$173,243

Process

- Committee conducted reference checks.
- Specialized areas of focus including support, cost, layout.
- FE Technologies did not match the layout we required.
- Lyngsoe and RFIDLS costs were considerably higher.
- Bibliotheca's past support has been poor.

Final Recommendation

-Award the contract to Tech Logic. They meet the requirements by having the lowest bid, required layout, book drop considerations, high support level, and achievable timeline.

$$\$116,450 + \$56,793 = \$173,243$$