

# WAN & ISP Recommendations

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# Wide Area Network (WAN) Services

	Current	Unite (Secom)	Secom	Zayo (Secom)
Monthly	\$14,304	\$13,076	\$14,320	\$13,870
Annually	\$171,648	\$156,912	\$171,840	\$166,443
Post eRate	\$34,330	\$31,382	\$34,368	\$33,289

Recommend Unite Private Networks and Secom

Benefits: 1Gbps to 10Gbps WAN

Contract Term: 6 Years

Annual Cost: \$156,912

Projected Post eRate Annual Cost: \$31,382



# Internet Service Provider (ISP)

	Current	Unite	Secom	Zayo	Centurylink
Monthly	\$2,475	\$1,751	\$3,154	\$1,856	\$1,999
Annually	\$29,700	\$21,012	\$37,848	\$22,272	\$23,988
Post eRate	\$5,940	\$4,202	\$7,570	\$4,454	\$4,798

Recommend Unite Private Networks

Benefits: 200Mbps to 1Gbps Internet Access

Contract Term: 3 Years

Annual Cost: \$21,012

Projected Post eRate Annual Cost: \$4,202



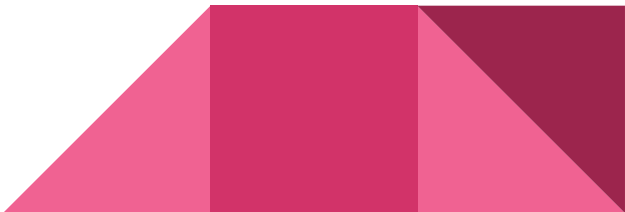
# Network Equipment

		Flair		CDW-G		Zunesis		CCS	
	Qty	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
<b>Switches</b>	<b>13</b>	\$2,710.31	\$35,234.03	\$3,350.00	\$43,550.00	\$4,265.31	\$55,449.03	\$2,653.56	\$34,496.28
<b>Firewall</b>	<b>1</b>	\$3,698.15	\$3,698.15	\$6,000.00	\$6,000.00	\$2,754.71	\$2,754.71	No Bid	-
<b>WAPs</b>	<b>5</b>	\$455.96	\$2,279.80	\$580.00	\$2,900.00	\$573.59	\$2,867.95	\$559.26	\$2,796.30
			<b>\$41,211.98</b>		<b>\$52,450.00</b>		<b>\$61,071.69</b>		<b>\$37,292.58</b>

Recommend Flair Data Systems for \$41,211.98

Lowest Cost That Met Bid Minimum Specifications

Projected Post eRate Cost: \$8,242.40



# Summary Recommendations

- Wide Area Network

Unite Private Networks (Secom) for \$156,912 Annually (6 Years)

- Internet Service Provider

Unite Private Networks for \$21,012 Annually (3 Years)

- Network Hardware

Flair Data Systems for \$41,211.98

