

Marketing Summary

We have conducted a thorough marketing of your policies with the applicable carriers writing this type of an operation. Results can be found on the Marketing Results page of this proposal.

Marketing Security

Wells Fargo Insurance Services' objective is to place customer risks with insurers that are financially sound. Wells Fargo Insurance Services authorized insurers that it believes, at the time of placement, have the financial ability to fulfill their claim payment obligations to our customers. This recommendation is based on financial and other relevant information that is available at the time of placement.

Wells Fargo Insurance Services has appointed a group of experienced insurance professionals to serve on a Market Security Committee. This Security Committee is responsible for establishing and utilizing guidelines for the selection of insurers and supporting Wells Fargo Insurance Services team members in their efforts to utilize financially sound insurers. In assessing the financial strength of insurers, the Market Security Committee relies upon the opinions and assessments of recognized insurer-rating agencies and other carrier review companies.

Wells Fargo Insurance Services is not a guarantor of the solvency of insurers with which its agents place business. The goal is to use reasonable measures to do business with financially healthy insurers.

Marketing Results

Wells Fargo Insurance Services has sought quotes designed to meet Pueblo City-County Library District specifications from the insurance companies listed below. The results of our efforts are shown.

Coverage	Carrier	Results
Commercial Package	Colorado Special Districts Pool	Quoted - \$61,824.96 (incl Commission)
	Philadelphia Insurance Companies	Quoted - \$69,826.00
	Hanover Insurance Company	Indication Only - \$75,000
	Travelers Insurance Company	Declined to Quote - Timeframe

Note: Coverage summaries provided herein are intended as an outline of coverage only and are necessarily brief. In the event of loss, all terms, conditions, and exclusions of actual policies will apply.